get most out of your PV plant? Seems like you should get to know us!

You want to





Clean Power for All.



Content

- Introduction Our Story _____ What we do _____ Our technology a Our local footprin
- Our products ____
- Case study & cust
- Energy storage so
- Case study & cust
- We are here for yo Our 'customer firs
- Sungrow training
- Faces of Sungrow



	S.04
	S.06
and production capacity	
nt	S.12
	S.16
tomer testimonials	S.20
olutions	S.22
tomer testimonial	S.24
ou: st' service approach	S.26
g opportunities	S.28
V	S.30



We started with an idea - harnessing the solar energy for human use. This idea formed into a business in 1997. Since then – we have never looked back. We are present in more than 60 countries in the world and have amassed workforce of 3000+ worldwide.

As a smart energy inverter provider our aim is to to maximise the energy output in the PV systems. Our 'innovation first' mindset is what makes us unique in the industry. To ensure we are in the cutting edge of technology, we have the largest taskforce to develop products for all types of solar projects.

We have proved ourselves in Europe, now it's time to continue our winning streak - we are ready to offer a range of PV inverter solutions to all the types of European markets.





We have the **solution** for your project!

Stefan Froböse

Technical Director / CTO Sungrow Europe

For every application and system size, Sungrow has the solution for your project. With a dedicated team of experts in presales support, system engineering and project execution – we make sure that your project becomes a success story. Many top Tier customers are meanwhile committed to Sungrow because we keep what we promise!



+154 GW INSTALLED WORLDWIDE

Sungrow is a true pioneer in the solar industry. Our vast expertise range in **residential, commercial, large-scale utility, floating solar and energy storage**. Sungrow is truly a one stop destination for all your inverter demands.

Sungrow started with humble beginnings. Our journey began in 1997, from one man with a vision – Professor Renxian Cao, and his passion to be part of the green revolution. Now various years and hard work later, Sungrow is a **world leader** in the PV inverter manufacturing industry. Within two decades, the company has supplied its inverters to **more than 60 countries**, opened its offices in more than **20 countries for local onsite support**.



OUR STORY

With more than 154 gigawatts installed worldwide, Sungrow is the first company to reach this milestone. The journey to the top has been challenging, but a rewarding one. We give a platform to new perspectives, and like-minded individuals who want to contribute to the progress and development of clean energy.

10 MW plant in The Netherlands provides electricity to 3,500 homes

Best in class – Sungrow has been ranked **'most bankable** inverter' two years in a row, by BloombergNEF, 2020.

The survey features the **reliability and economic stability** of a clean tech company. What does it mean for you? Companies partnering with Sungrow are at an advantage to gain financial support from the institutions due to the trust and credibility the brand has established in the market.





Reliability of warranties and insurance





Friederike Schams Head of Marketing Sungrow Europe

Sungrow | 9

FOCUSON INNOVATION

Building the next generation products.

We focus on the best – for you.

That is why more than 40% of our workforce is dedicated in maintaining the superior industry standards we have become known for.

Excellent work is the only route to achieve our mission: Clean Power for All! Sungrow boasts more than 1500 registered patents, with more than 500 patents filed in 2020 alone.

Sungrow maintains long-term cooperation with international universities like Tsinghua University, University of New South Wales, and Hefei University of Technology to recruit creative and problem-solving minds who share our aim to fight for the clean energy.





Bringing you superior quality!

Sungrow has an industryleading testing centre certif by all major international certification bodies including TÜV Rhineland, TÜV SÜD, C UL and CNAS. Sungrow inver have passed over one thousa independent quality and reliability tests, a feat unmate by most inverter manufactur

As a world leader inverter supplier, Sungrow prioritises importance of product press

	control and technology
fied	upgrading. That is why Sungrow
	has invested in the most state-of-
g	the art equipment to give you
SA,	the highest quality products
rters	you deserve.
ind	The 10 m Anechoic Chamber,
	first of its kind in the industry,
ched	has the capacity to test large
rers.	equipment such as a PV inverter
	turnkey station as large as
sthe	5MW and as heavy as 20 t.
-	



Sungrow's state of the art EMC chamber can test large electrical equipment like a PV inverter turnkey station as large as 5MW and as heavy as 20 tons at a distance of 10 m »

THE STARS WHO BRING MAGIC TO LIFE - OUR OCAL FOOTPRINT

Solar your way: We speak your language!







No matter where you or your project are, no matter what your needs are - we are there for you.

With a workforce of **over**

100 employees in Europe,

we are more than ready

To understand the need

for the European market,

Sungrow has a dedicated

system engineering

team, focusing on grid

integration and System

Solutions, in Pamplona,

Solutions offer the right

consultation from the

start, with the focus on

Spain. Our System

to assist you in your

preferred language.

Sungrow – a multinational company who believes that language is core to a culture.

providing an optimized solution to fit our client's PV plant.

For large-scale sites, Sungrow has a **dedicated** grid integration depart**ment** to support our clients with the sizing of the plant, to ensure the compliance of active and reactive power required at the point of connection, based on the EU631 country requirements, among others.

THE HEART OF A SOLAR SYSTEM – OUR PRODUCT RANGE

Sungrow is known for its adaptability and fast response to market requirements. To manage varied needs for different markets, we offer

the option of customised inverters.

The perfect recipe to harness solar as an energy source: PV module, DC/ AC inverter and grid. The inverter sits at the heart of this system. Superior quality inverters are required to do the heavy lifting.

That is why we have created a range of inverters to manage the different loads at a given project site.



Largest solar park in Benelux: 100 MW solar plant with the SG3125HV-MV in Belgium

INVERTERS & MVS

Complete system solution for your next solar park.



CENTRAL TURNKEY SOLUTIONS » UP TO 6,250 MVA



High power into small space Compact solution for outdoor application, shipped with a standard 10 ft container. The 3.125MVA powerhouse includes effective cooling, L/HVRT, power ramp rate control and active & reactive power control. All you need for your large-scale PV plant.

SG3125HV-30, SG3125HV-20

All-inclusive for the faster commissioning Sungrow turnkey solutions include inverter, low voltage panel, transformer, medium voltage switchboard, auxiliary transformer in a 20 to 40 feet containers. That makes quick and easy delivery on site, as well as a very fast commissioning.

SG3125HV-MV-20, SG3125HV-MV-30, SG6250HV-MV

The best solution for hilly terrains or different-oriented PV Smart and Strong modules projects. These multi-MPPT inverters give the maximum output in every condition, with longer lasting support thanks to the IP66 protection degree, the smart cooling system and the C5 protection against corrosion.

SG250HX, SG125HX

This tailor made

Medium voltage stations complete your PV plant solution makes for a perfect addition to your multi-megawatt PV plant. This powerful system includes a transformer, medium voltage switch board, auxiliary transformer in a 20ft container, ready to connect to the inverters.

MVS3150-LV, MVS6300-LV, MVS6750-LV





Click on the **product** names for more information.



Stay tuned, no matter where you are!

Personal and the second second

Monitoring





The value of partnership Sungrow's long lasting partnership with Inaccess will provide you with the perfect solution for controlling and monitoring utility-scale PV projects. Sungrow projects solutions are also compatible with premium monitoring brands like Gantner, Green Power Monitor Zebotec and many more.

Accessories





The best connection between pv field and inverters These combiner boxes include string current and voltage monitoring. Efficient and safe due 1500V-Specific PV fuse, both positive and negative terminal, plus 1,500V-Specific PV SPD with fault alarm.

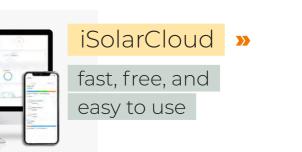
PVS-16MH, PVS-20MH, PVS-24MH





iSolarCloud Superior Monitoring, higher yield. Get the most out of your
PV plant with our free to use platform. Access smart features such as remote
troubleshooting, mass parameter setting or smart reporting. The iSolarCloud is
100% GDPR compliant – your security is our top priority.

Click on the **product names** for more information.



90 MW UTILITY SCALE PROJECT IN GAARZ, GERMANY

This project used a mix of SG3125HV-20 and SG110CX inverters and 7200kVA and 36000kVA MV stations for grid connectivity. The project required application of string and central inverters to fit the requirements of scattered sizes. The SG3125HV-20 aided with easy installation and O&M. The SG110CX inverters help with remote monitoring and fast troubleshooting. Energisation will take places in 2021.



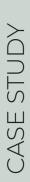
Stefan Müller CEO, Enerparc

Highest quality output!

We have been using Sungrow inverters for several years now and are very satisfied with them. Sungrow brand ensures the highest quality output and for us, it is a safe investment to work with Sungrow.



Large scale utility project in Germany: Enerparc's 100MW plant with SG3125HV-20 and SG110CX.



Did you know?

Sungrow has installed

SAVING THE SUN – OUR ENERGY STORAGE OPTIONS

Sungrow is listed as one of the top battery storage companies in the world. Our ESS products, combined with the Samsung SDI technology, are built to be utilised in residential, commercial, and large-scale utility projects.

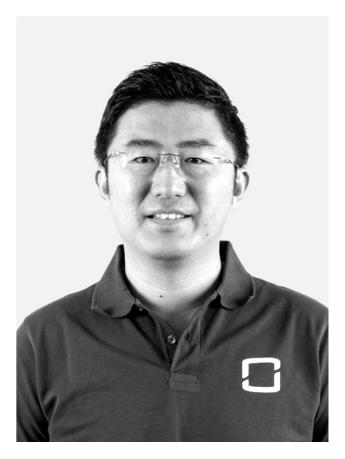
With more than 6GW installed worldwide, Sungrow's Storage division is expanding rapidly in the European region. Currently, **our storage system is leading in the UK** (one of the largest markets for ESS), **with over 25% market share**.

With the rapidly expanding ESS team, **we will expand our market to all of Europe** – that's a promise!



Sungrow ESS technology has been used in +1000 projects

The largest unsubsidized solar + storage project in Europe: 34.7 MW PV + 27.5 MW Energy Storage plant in Yorkshire, UK. With more than 14 years of experience in Storage systems, we want to make it easier for clients with a 'one stop shop' convenience for PV and storage inverter solution systems.



Sungrow has already proven itself as a world leader in PV inverter solutions.



Wei Feng Technical Sales Manager ESS



SOLAR PLUS STORAGE FARM

IN YORK, UK, TO MEET THE MODERN GRID INFRASTRUCTURE NEEDS IN THE REGION

The project consists of SG3125HV-MV-20, and SG25000HV-MV central inverters with bifacial PV modules and solar trackers for energy giant, Gridserve. Sungrow's solarplus-storage solution provides revenue maximization and grid balancing solution by direct solar generation during the day and 30 MW energy storage during the night.





Intelligent energy storage that allows to shift energy to a time where it is of greatest value, and to provide grid services around the clock.

Andrew Lycett Country Manager, Sungrow UK

The plant is the largest subsidy free solar and storage site and 'most ahead of its time' project in the UK. This project will be instrumental in the UK governments' policies to promote electric vehicles in the country.

STUDY CASE

WE ARE HERE FOR YOU

Our 'customer first' approach to service

Service is the key to **optimal** performance and higher yields in PV systems. Our service range is active in more than 9 countries in Europe. Our vast network of partners in the continent further allows us to provide a fast response to on-site and off-site maintenance in Europe, North Africa, and the Middle East.

We believe in comprehensive service - That's why we don't just offer traditional service options, we provide you a comprehensive hands-on training covering operations, maintenance, and product management for your installation.





Carmen Meng Sungrow Service Director, EMEA

To support our partners and customers in Europe, we are working harder than ever before so we can deliver a reliable service network and infrastructure in your region.

TRAINING OPPORTUNITIES

Being prepared in all scenarios

We want to give you the skill set to ensure a smooth and safe function of your PV plant – we offer you the opportunity to master the art of our PV inverters!

With our state-of-the-art **Sungrow Academies** in Spain and Germany, learn all about the **day-to-day handling** and operation of our inverters with **on-site or online seminars with the Sungrow experts**. You will have a **comprehensive hands-on learning environment** to adapt to the ever-evolving PV technological trends. To top it up, we

also offer a recognised certification to all the successful participants. That's an offer too good to give up!



Live trainings, just for you! We have built a state-of-the-art training centre to give you the right support for your needs.





Service Offices

Training Centres



Logistic Centre

FACES OF 0 SUN () (\mathbf{P})

We will take care of the rest!









Manuel Seidenkranz Project Manager, Sungrow Europe



DE sales team Rafael Henkel,

Key Account Manager

Moritz Rolf, Country Manager

Robert Von Wahl, Head of CEE











Rafael Burgos Head Service Sales, Sungrow Europe

Andrea Pollini Product Manager Hybrid/ESS Distribution, Sungrow Europe



Federico Feuchter

Product Manager, Sungrow Europe

Want to know what more we can offer? Let's connect!

Learn more on

www.sungrowpower.com